

# ACCELERATING PERFORMANCE

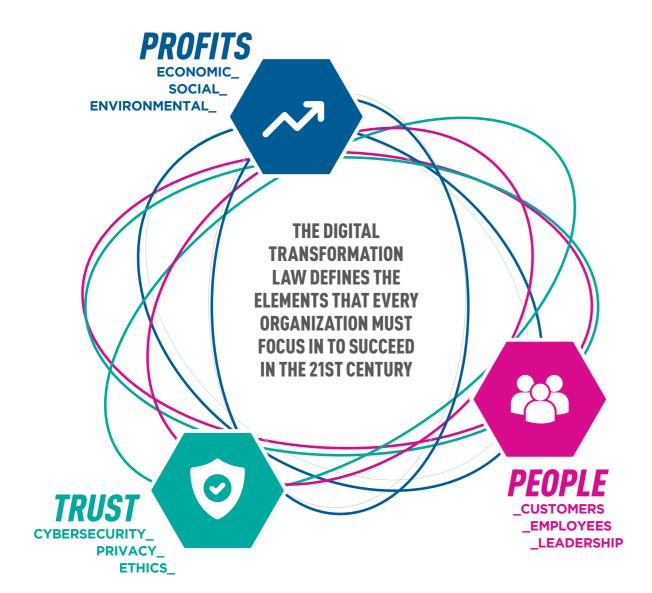


## THE DIGITAL TRANSFORMATION LAW

## EXPERIENCING DES MAKES A DIFFERENCE

We have been hearing the concept of Digital Transformation for some years now; it is time to prove that transforming your organization pays back.

Digital Transformation has sweeped across multiple industries and it is not all about potentialities, but business. Companies are created to generate sustainable economic and social profits.



DES|Digital Enterprise Show brings together the best minds to spur the identification and creation of business and professional opportunities every year in May.

The myriad of conferences, the exhibition area and the many networking possibilities equally attract top executives, decision makers, transformers, innovators and entrepreneurs.

The range of topics and formats along with the mix of participants from around +50 countries, stimulates knowledge, inspiration and success stories sharing.

"I PRESENT AT MANY EVENTS EVERY YEAR - RANGING FROM THE LARGEST SHOWS TO THE MOST PRESTIGIOUS NICHE ONES. SO FAR, DESIDIGITAL ENTERPRISE SHOW HAS BEEN THE MOST PROFESSIONAL SHOW I HAVE EVER KEYNOTED. WHILE THERE YOU UNDERSTAND WHY IT IS KNOWN AS THE CONTENT-DRIVEN SHOW THAT TAKES EXPERIENCE AND QUALITY TO A NEXT LEVEL"

HENRIK VON SCHEEL, ORIGINATOR OF THE INDUSTRY 4.0 "DIGITAL TRANSFORMATION REQUIRES A NEW WAY OF THINKING. AS A LEADING GLOBAL INTELLIGENCE COMPANY, IDC TRACKS AND SUPPORTS ENTERPRISES AS THEY NAVIGATE THROUGH WHAT IS REQUIRED TO THRIVE IN THE DIGITAL ECONOMY. DIGITAL ENTERPRISE SHOW (DES) PROVIDED A PLATFORM FOR US TO DISCUSS WITH IT AND BUSINESS EXECUTIVES THE DIVIDE THAT IS DEVELOPING BETWEEN ORGANIZATIONS THAT ARE TRANSFORMING AND THOSE THAT ARE STRUGGLING"

#### PER MELKER,

GROUP VICE PRESIDENT AND GENERAL MANAGER, IDC



## AREA OF RESPONSIBILITY

TOP MANAGEMENT **24%** 

**∏ 21%** 

MKT – COMMUNICATION **23**%

SALES - BIZ DEV 18%

OPERATIONS **6%** 

HR **5**%

FINANCE **2%** 

<u>o</u>ther **1%** 

## DES UNITES THE MOST IMPORTANT SECTORS

TELECOM 9%

CONSULTANCY **7**%

RETAIL & eCOMMERCE **12%**CITIES & PUBLIC SECTOR **8%** 

BANKING & INSURANCE **9%** 

MEDIA & COMM. **5%** 

CONSUMER GOODS 10%

DIGITAL HEALTH 8%

TOURISM & HOSPITALITY **9%**(5) ENERGY & UTILITIES **6%** 

OTHERS **10**%

#### **COMPANY SIZE**





1.001 - 10.000 501 > 1.000 251 - 500



>10.000





11-30

**+26%**ATTENDEES VS DES2018

**13**%

**17** COUNTRY DELEGATIONS

125 EVENT SUPPORTERS

**62** MEDIA PARTNERS

26.342

**PROFFSSIONALS** 

**8.020** SMES

**1.700** LARGE CORPORATIONS

**\_249** PUBLIC SECTOR

# TRANSFORMING TO WIN

### **TECH SOLUTIONS**





AR/VR



























ANALYTICS •

**DIGITAL TRUST TECHNOLOGIES** 

**GEOSPATIAL** 

INFRASTRUCTURE 🚯



RPA

#### **TECH SERIES**

- **BLOCKCHAIN SERIES** -
- **INTELLIGENCE VOICE SERIES -**
  - **VR/AR SERIES** -
  - **DATA SERIES** -
    - AI SERIES -
  - **CYBERSECURITY SERIES** -
    - **IOT SERIES** -
    - **CLOUD SERIES** -
- **DIGITAL MARKETING PLANET -**
  - **CLEAN TECH SERIES** -

#### **C-LEVEL AGENDAS**

- LEADERSHIP SUMMIT
- STRATEGY SUMMIT
- CIO SUMMIT
- CMO SUMMIT
- CDO SUMMIT
- HR SUMMIT
- GOVERNMENT SUMMIT
- CFO SUMMIT

#### **INDUSTRY FORUMS**



**BANKING** 



**INSURANCE** 



**INDUSTRY 4.0** 



**URBAN MOBILITY & SMART CITIES** 



**RETAIL & eCOMMERCE** 



LOGISTICS



**ENERGY & UTILITIES** 



**DIGITAL HEALTH** 



**PUBLIC SECTOR** 



**TELECOMMUNICATIONS** 



**MEDIA & ENTERTAINMENT** 



**TOURISM & HOSPITALITY** 



□ EDUCATION



**eSPORTS & GAMING** 



### **GLOBAL NETWORK**

- **DIGITAL DEMOS** -
- **INNOVATION HUB-**
- **TECHNOLOGY ZONES -**
- **COUNTRY PAVILIONS -**
  - **WELCOME PARTY** -
- **EUROPEAN DIGITAL -**MINDSET AWARDS
  - **GALA DINNER -**
  - **DES STUDIO TV -**

## **LOCAL FOCUS**

- ESPAÑA PYME DIGITAL
- MAKING DIGITAL INCLUSIVE
- MODERNIZACIÓN **DE LA ADMINISTRACIÓN PÚBLICA ESPAÑOLA**
- MADRID TECHNOLOGY TRANSFER ZONE
- AGENDA DIGITAL ESPAÑA

## ACCELERATING PERFORMANCE THROUGH CREATIVITY

# THE MANUFACTURING SIDE OF DIGITAL TRANSFORMATION



Digital marketing is the fastest transforming area in all kind of organizations. One of the most innovative areas that faces the challenge to outpace customers and employees demands.

Keep out with tech. In our Digital Marketing Planet we help marketing professionals to navigate digital. At DES we provide our audience an extensive program of the latest relevant industry topics, with plenty of use cases and success stories. It is not only about topics of tomorrow and current marketing trends, but nowadays realities.

#### SESSIONS

THE FUTURE CMO
CUSTOMER ENGAGEMENT/INTELLIGENT VOICE
SOCIAL PLATFORMS
THE AGENCIES
CONNECTING MARTECH AND ADTECH

#### SOME TOPICS

MARKETING INNOVATION

THE FUTURE OF MARKETING
CONSUMER BEHAVIOR
CUSTOMER SERVICE
MOBILE FIRST
EXPERIENCE MANAGEMENT
GROWTH HACKING
PERSONALIZATION
AI DRIVEN MARKETING





### **INDUSTRY** 4.0

Manufacturing is a key industry for every country and region that wants to be future proof. To be ready for its maturity waves that disrupt everything it is a must to understand the specifics of Industry 4.0, not only of Industry.

In our Industry 4.0 tracks we help manufacturing professionals to navigate digital. At DES we provide our audience an extensive program of the latest relevant industry topics, with plenty of use cases and success stories.

#### **SOME TOPICS**

\_SUPPLY CHAIN OPTIMIZATION

EFFICIENT AND SAFER OPERATIONS

**WORKER SAFETY** 

AUTOMATION

ROBOTICS

\_AI

VR/AR

\_DIGITAL TWIN

OT/IT

\_IIOT

INDUSTRIAL APPS

\_CYBER-PHYSICAL SYSTEMS

INTEGRATED SENSORS

MINIMIZE RISKS

CLOUD

SECURITY

OPEN INNOVATION

OF LIN INNOVATIO

BLOCKCHAIN

UNLOCKING MACHINE DATA



# NETWORKING ACTIVITIES IN MADRID



#### **NETWORKING EVENTS**

### EUROPEAN DIGITAL MINDSET AWARDS AND WELCOME PARTY

After an intense day filled with business meetings, hundreds of conferences and innovative presentations, it is time to relax! Join our unique afterwork parties and European Digital Mindset Awards gala dinner in the beautiful city of Madrid. Enjoy a more casual conversation and have fun networking as a local.



# BETHE TRUSTED CHOICE MAKE A DIFFERENCE

**REASONS TO EXHIBIT**  **GROW SALES** 

TAKE PART IN HIGH QUALITY NETWORKING

**ACTIVITIES** 

**DEMONSTRATE** THOUGHT LEADERSHIP

SHOWCASE YOUR SOLUTIONS TO AN EXECUTIVE **AUDIENCE** 

AWARENESS

INCREASE BRAND

**VALUABLE** RELATIONSHIPS AND BECOME A PROVIDER OF

CHOICE

DRIVE THE DISCUSSION

**EVENT MEDIA COVERAGE** 











+323M IMPRESSIONS of #DES2019 during three days

of the show



#DES2019 TRENDING TOPIC



378 JOURNALISTS REGISTERED

**PARTICIPATION MODELS** 









- BARCELONA spain@nebext.com
- · BOLOGNA italy@nebext.com
- · BRUSSELS belgium@nebext.com
- · **DELHI** india@nebext.com
- · FRANKFURT germany@nebext.com
- · LISBON portugal@nebext.com
- · MADRID info@nebext.com
- MEXICO CITY mexico@nebext.com
- MOSCOW russia@nebext.com
- · **SAO PAULO** brazil@nebext.com
- · SHANGHAI china@nebext.com
- · SILICON VALLEY usa@nebext.com



#DES2021

www.des-madrid.com

DES IS AN EVENT OF:

NEBEXT.

NEXT) BUSINESS EXHIBITIONS

IN COLLABORATION WITH:

